Laura Kiama WebSphere Sales Specialist



WebSphere



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WebSphere Overview

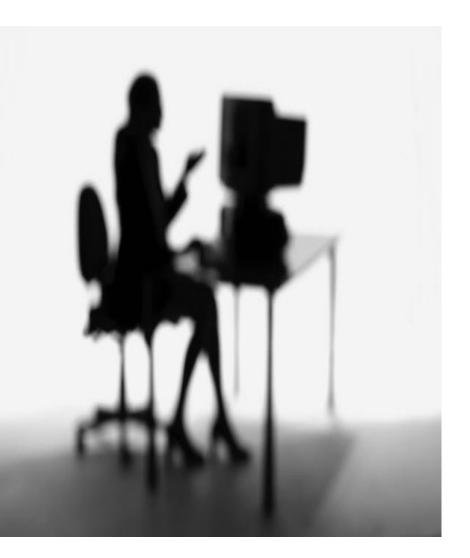
- Application Infrastructure (WebSphere Application Server)
- Connectivity & Integration
- Business Process Management



It's the Application

- Applications power your business
- They directly touch your customer, giving an impression on the type of company you are to deal with.
- Applications can give you an advantage against your competition, IT and applications must be used as a weapon against your competition
- The ability to deliver applications in an agile manner, that capture a customers interest, that meet the customers needs is critical for todays businesses
- And you must talk to your customer in a manner that they are used to today









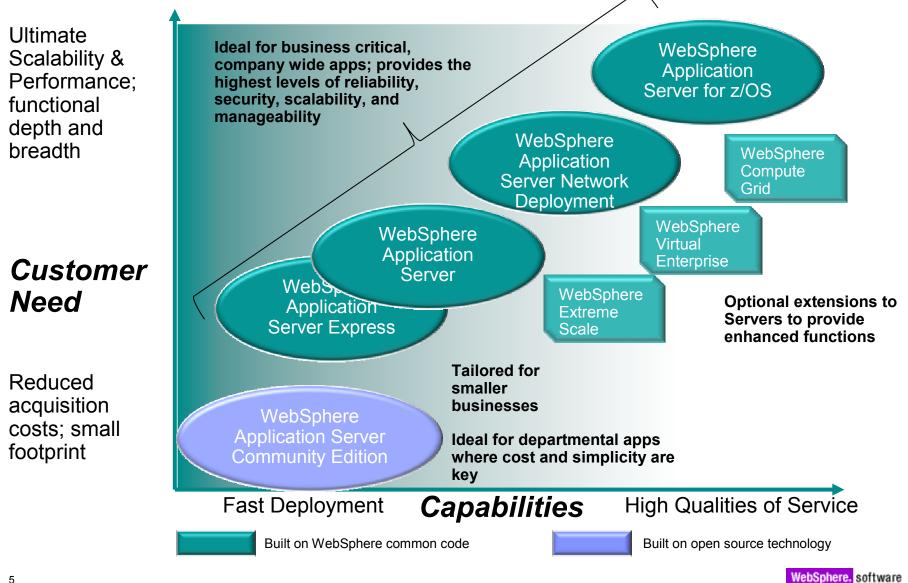
WebSphere Can Help Organizations By Building & Aligning the Engines of Business Agility

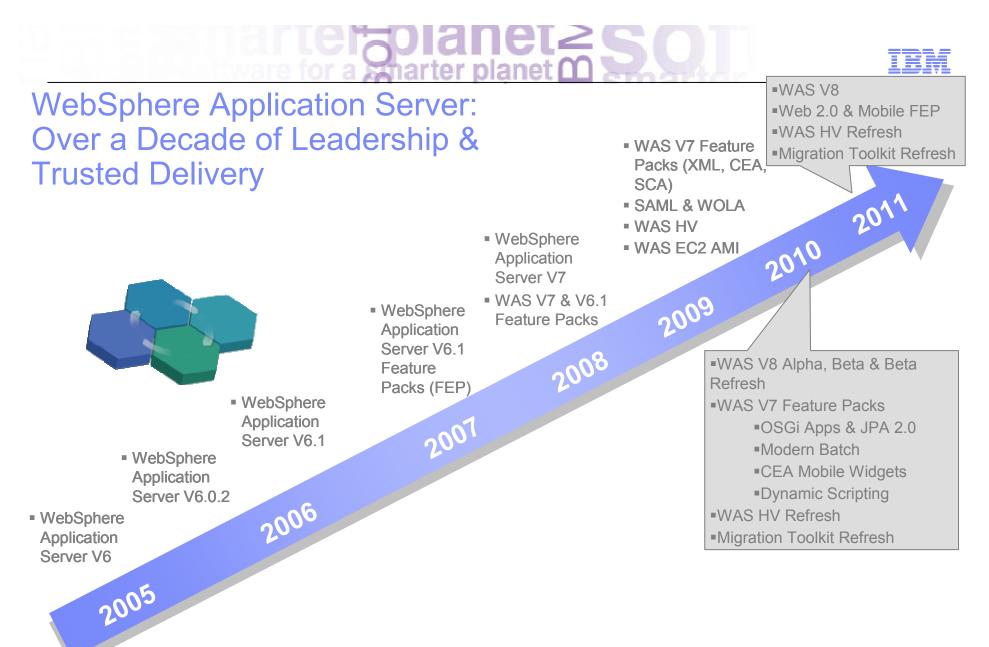






Build a strong foundation with the application server that fits your need





A proven track record of valuable deliveries



What kinds of projects drive demand for Connectivity & Integration?

- Packaged application implementations, consolidations, or replacements
- Business process management
- Master data management
- Customer, partner, or employee self-service
- SOA infrastructure
- Remote site integration
- B2B integration
- Straight through processing/Automation
- FTP replacements



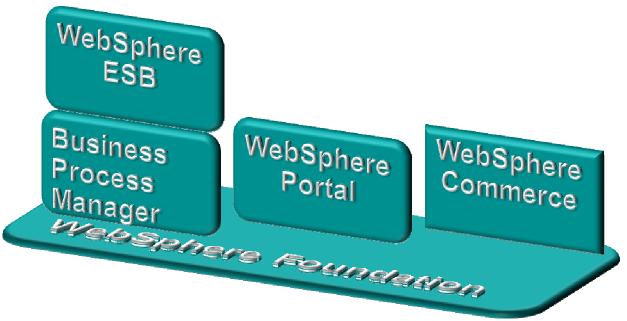


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WebSphere Stack

The WebSphere Foundation servers as the base for a set of application services



WebSphere Commerce – E-commerce, delivering consistent shipping experience across all customer touch points.
WebSphere Portal – Comprehensive offering that helps organizations create highly engaging personalized web experiences
WebSphere ESB – Decouples complex business logic, providing consistency in connectivity acros infrastructure diversity
Business Process Manager – Enables business to optimize there businesses, focusing on process optimization

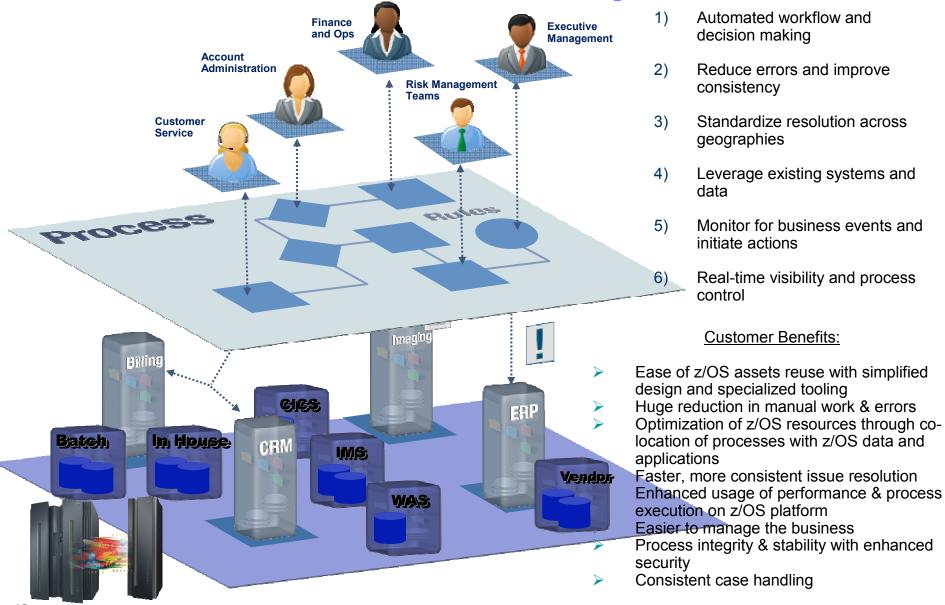


Process is Everywhere



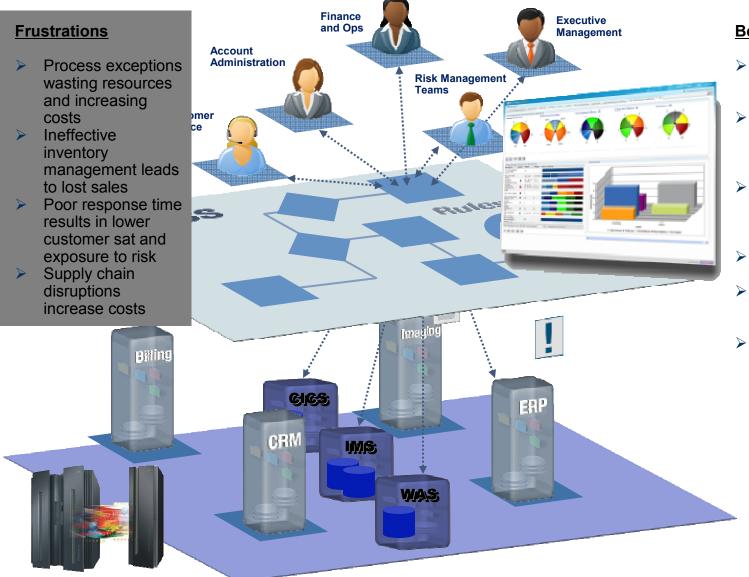


BPM Brings Order to the Chaos Extract maximum business value from existing assets



Business Monitor for End-to-End Visibility *Monitors in-process, correlates individual transactions, provides dashboards*





<u>Benefits</u>

- Monitor metrics, business situations, and events in real-time
- User customizable dashboards to ensure targeted, relevant information
- Feed and correlate alerts with business event processing for enhanced pattern visibility
- Interact directly with processes in real-time
- Predict future values of KPIs based on historic and cyclic trends
- Trigger alerts when predicted values indicate a problem detection





Recap.....Business Agility

- Application Infrastructure
- Connectivity & Integration
- Business Process Management







Links & Contacts

IBM Software

http://www-01.ibm.com/software/

IBM WebSphere

http://www-01.ibm.com/software/websphere/?lnk=mprSO-webs

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